



THEIR BUSINESS RUN SAP

**Which of the following best describe your business environment?**

- It is mission critical for us to be able to adjust our business processes in a very s
- We may need to change some of our business processes from time to time in a s
- Many of our business processes are fairly stable and have enough lead time to de
- Most of our business processes are very stable and it is not critical to deliver the
- Not sure

Which of the following best describe the average lead time for IT to implem

- It is fairly quick for IT in my company to implement a business application.
- It takes a moderate time for IT in my company to implement a business applicati
- It takes a reasonably long time for IT in my company to implement a business ap
- It takes forever for IT in my company to implement a business application.
- Not sure

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THEIR BUSINESS RUN SAP

**Which of the following best describe your business environment?**

- It is mission critical for us to be able to adjust our business processes in a very short time.
- We may need to change some of our business processes from time to time in a short time.
- Many of our business processes are fairly stable and have enough lead time to deliver the product.
- Most of our business processes are very stable and it is not critical to deliver the product.
- Not sure

Which of the following best describe the average lead time for IT to implement a business application?

- It is fairly quick for IT in my company to implement a business application.
- It takes a moderate time for IT in my company to implement a business application.
- It takes a reasonably long time for IT in my company to implement a business application.
- It takes forever for IT in my company to implement a business application.
- Not sure

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Which of the following best describes where your company is with respect to

- Have successfully used SAP Services in production.
- Have successfully used SAP Services in prototyping.
- Have successfully implemented NetWeaver 2004 or above.
- No plans to use SAP Services at this point.
- Not sure

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Which of the following best describes business owner involvement in the deployment of IT applications and software?

- Business owners and IT are tightly aligned and jointly decide on deploying IT applications and software.
- Business owner and IT are partially aligned and causes delay in the decision making process.
- Business owners are loosely aligned and IT drives the decision making process.
- Business owners are not involved so IT determines application and software deployment.
- Not sure

Does your CEO consider technology a source of competitive advantage to the business?

- Yes.
- No.
- Sometimes.
- Not sure

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THEIR BEST BUSINESS RUN SAP



Which of the following best describes business process documentation with (Documentation can include process diagrams, detailed process documentation manuals, guidelines etc.)

- We have formal business process documentation for all of our key business processes.
- We have formal business process documentation for most of our key business processes.
- We have formal business process documentation for some of our key business processes.
- We do not have any or very limited formal business process documentation of our key business processes.
- Not sure

Which of the following best describe your company's use of industry best practices for specific processes follow established and recognized industry standards for

- All of our business processes represent or have adopted industry best practices.
- Most of our business processes represent or have adopted industry best practices.
- Some of our business processes represent or have adopted industry best practices.
- None of our business processes represent or have adopted industry best practices.
- Not sure

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Which of the following best describes your data management strategy? (Data refers to enterprise data models, information and data architecture processes)

- Enterprise data model with single data repository.
- Enterprise wide data standards established with multiple data repositories.
- Beginning to established enterprise wide data standards with multiple data repositories.
- No enterprise data model with numerous data repositories.
- Not sure

Which of the following best describes your data governance structure? (Data defined processes for managing and controlling your organizations master data)

- Dedicated data governance organization and resources
- No dedicated data organization, but data resources exist centrally
- Data organization is being developed and defined, but do not have dedicated resources
- No data organization or resources
- Not sure

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**How is IT strategy related to business strategy in your organization?**

- A formal process exists to improve the linkage between business strategy and IT
- There are explicit links between business strategy and IT strategy.
- There is some linkage between business strategy and IT strategy.
- IT strategy is not formally aligned with business strategy or IT strategy is not full
- Not sure

Which of the following best describes senior business management involvement strategy?

- Senior business management insists on continuous improvement for IT architecture
- Senior business management is sometimes involved with IT architecture and strategy
- We are currently defining senior business management involvement in IT architecture
- Senior business management is not involved with IT architecture and strategy.
- Not sure

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**Which of the following best describes your IT organization?**

- Central control & operation.
- Coordinated by a central function yet operated by business units.
- Decentralized by Business Unit.
- Decentralized by Region.
- Not sure

What level of authority and control exists within your IT organization?

- High - well established and structured PMO.
- Medium - PMO exists and somewhat structured.
- Low - very little program management and rather unstructured.
- None.
- Not sure

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**Which of the following best describes the use of methodologies and best practice strategy?**

- There is a formal process for continuous improvement for methodologies and best practice strategy.
- There are well established methodologies and best practices for IT architecture and strategy.
- There are some usage of methodologies and best practices for IT architecture and strategy.
- There is no established methodology or best practices for IT architecture and strategy.
- Not sure

Which of the following best describes your use of infrastructure standards?

- Infrastructure standards are considered quite critical for ensuring successful IT architecture and strategy.
- Infrastructure standards exist and are used as a guideline for IT architecture and strategy.
- There is minimal dependency on infrastructure standards for IT architecture and strategy.
- There is no dependency on infrastructure standards.
- Not sure

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SAP BUSINESS SUITE



Which of the following best describes your company's use of software interface applications from various vendors or custom developed)

- We have fully defined interface standards and tools.
- We are in the process of developing interface standards and tools.
- We have developed some guidelines regarding software interface standards and tools.
- Software interface standards are informal and/or no standard tool exists.
- Not sure

Which of the following best describes the stage of Enterprise IT Architecture

- A formal process exists for continuous improvement of Enterprise IT Architecture
- A formal Enterprise IT Architecture exists based on industry standards.
- Informal Enterprise IT Architecture exists for part of the enterprise IT landscape.
- There is no formal Enterprise IT Architecture.
- Not sure

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SAP BUSINESS SUITE



Which of the following best describe your assessment of using a services or (SOA)/enterprises services at your company?

- Use of a SOA/enterprise service provides significant current benefit.
- Use of a SOA/enterprise service provides some current benefit.
- Use of a SOA/enterprise service may enable future business flexibility.
- Use of a SOA/enterprise service is mostly vendor hype.
- Not sure

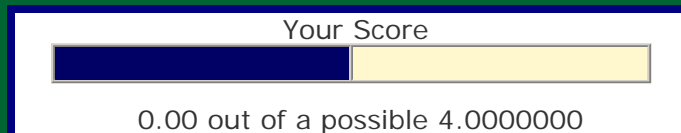
Which of the following best describes the usage level of Web Services withi

- Used for many processes and considered critical for the success of the relevant p
- Used in limited fashion.
- Tested for some simple scenarios.
- Not at all.
- Not sure

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ACCELERATING INNOVATION AND ENERGIZING GROWTH WITH ENTERPRISE SOA



Your organization is not quite ready to take full advantage enterprise SOA. Your organization needs to develop an overall operating model that supports business and IT alignment and integration. Gaining a thorough understanding of the basic concepts of enterprise SOA, the needs and skill sets required will be essential as you begin your organization's transformation. We recommend a complimentary SAP Enterprise SOA Discovery Workshop for enterprise SOA and the SAP Readiness Assessment for enterprise SOA transformation to enterprise SOA. We also recommend a complimentary, follow up SAP Enterprise SOA Architect who can provide some initial guidance to your organization.

- Please send to me the SAP Enterprise SOA Whitepaper
- I would like to have a SAP Enterprise architect contact me to schedule my free SAP Enterprise SOA Discovery Workshop
- Please send me future news and educational opportunities regarding SAP's ESCO

Submit

For more information, please contact your Customer Engagement Manager (CEM) or SAP Enterprise SOA Services at www.sap.com/usa/services/consulting